AGENDA ITEM III CONSIDERATION OF MINUTES

for the

SOUTHERN STATE COMMUNITY COLLEGE MINUTES OF THE MEETING OF THE BOARD OF TRUSTEES March 11, 2009

The regular monthly meeting of the Southern State Community College Board of Trustees was held in room 115 in the Training Resource Center on the Central Campus of Southern State Community College on Wednesday, March 11, 2009.

Call to Order and Roll Call

At 6 p.m., Vice Chairman Shell called the meeting to order. Roll Call was as follows:

Present: Trustee Donald Gephart Trustee Patricia Griffiths Trustee Paul Hall Trustee John B. Houser, J.D. Trustee Ralph Shell, Vice Chairman Trustee Vicki Wilson, Ph.D.

Absent: Trustee Kay Ayres Trustee Rory Ryan Trustee James Ward, Chairman

Consideration of Agenda

A report from Trustee Gephart was added to the Agenda. Trustee Wilson moved and Trustee Houser seconded that the Agenda be approved with the addition. All were in favor.

09.03

Consideration of Minutes

Trustee Houser moved and Trustee Griffiths seconded that the Minutes of the January 26, 2009, Meeting be adopted. Roll Call Vote was as follows:

YES, Minutes: Trustee Gephart Trustee Griffiths Trustee Hall Trustee Houser Trustee Shell Trustee Wilson

09.04

Monitoring Confirmation

President's Report

March 2009, written report to the Board of Trustees.

- The secretary will contact Trustees to arrange Nominating, Personnel and Finance Committee meetings.
- Vice President of Student Affairs and Enrollment Management James Bland shared results of a test that was conducted to determine the effectiveness of the switchboard; results revealed no problems
- The Board received a copy of the Graphics Standards Manual.
- The PN Pinning Ceremony will be March 20, at 7 p.m.
- The Dean of Corporate and Community Services has implemented cost saving measures by moving the

One Voice Legislative Summit/OCOG Funding

Vice President of Student Affairs and Enrollment Management spoke about:

- OCOG funding and distributed written comments from several students regarding OCOG funding.
- He recognized several students in attendance who reported on their experience at the One Voice Legislative Summit and presented them a certificate for their participation in the Summit.
- He shared an article about the Patri-Tots Learning Center receiving a 100 percent compliance rating.

Next Meeting

The next Regular meeting of the Board of Trustees will be held on April 8, 2009, in room 115 in the Training Resource Center.

Adjournment

There being no further business, at 6:38

"What will it take to fully engage Ohio's 330 trustees in creating an unprecedented collective legacy of leadership and excellence for Ohio's public institutions and statewide system of higher educations?"

We need a participative process based on; communication, shared goals, shared values and A DESIRE FOR EXCELLENCE.

We need a cyber space place where all trustees can bring their problems and ideas and post them so other trustees can piggyback or suggest solutions to these problems or ideas.

We need a group of 5 to 7 people to set up and use a problem solving process to systematically solve the most important problems. This group needs to follow an established process for solving problems. For example:

- 1. Share perceptions of the situation
- 2. Define the problem and the goal
- 3. Identify potential causes
- 4. Collect and analyze data
- 5. Agree on criteria
- 6. Brainstorm possible solutions
- 7. Use criteria to analyze solutions
- 8. Choose best solution
- 9. Identify hindrances
- 10. Plan action steps
- 11. Implement plan
- 12. Evaluate successes

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The cyber space should also have a place where good stories are told about students who have graduated from school and done well in life or became famous. We need to tell everyone about our successful graduates.

Chancellor Fingerhut stated we all need to be working together.

When he said that it reminded me of a story I once read in Napoleon Hill's **The Law of Success**:

"There was a man who had seven sons who were always quarreling among themselves. One day he called them together and informed them that he wished to demonstrate what the lack of co-operative effort meant. He had prepared a bundle of seven sticks which he had carefully tied together. One by one he asked his sons to take the bundle and break it. Each son tried, but in vain. Then he cut the strings and handed one stick to each of his sons and asked him to break it over his knee. After the sticks had all been broken, with ease, he said:

When you boys work together in a spirit of harmony you resemble the bundle of sticks, and no one can defeat you; but when you quarrel among yourselves, anyone can defeat you one at a time."

Let us not compete against each other. Let us be like the seven brothers, share and work together.

We need to become centers of excellence. We need to meet the demands of today's businesses.

For example, we need to produce the curriculum for a degree in salesmanship. Colleges have degrees for marketing, and communication, but none for salesmanship. People produce seminars and are making millions of dollars each year filling this void for businesses. No college offers a degree in salesmanship. Every business in the world needs salesmen! We could become the place where everyone wants to go to receive this degree. We need to develop degrees for the specific needs of businesses.

There are so many areas that we can become excellent in. We do not need to compete